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# Senior Church Partnerships Manager

## The Spear Programme

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# About us

## Who we are?

Resurgo means to rise up again. It describes our belief in the unbelievable difference we can all make in the world around us when we work together, and our vision to inspire society by connecting our creativity, talents and resources to make a real difference.

In 2016 we were listed as one of the UK's Best Workplaces in the 'Great Place to Work' Awards.

In 2017 we won the Princess Royal Training Awards which honours employers that have created outstanding training and skills development programmes.

## Our Existing Initiatives

- **Spear**, an award-winning programme run in partnership with local churches to help young unemployed and disadvantaged people into work or education. We're delighted that over 75% of completers are still in work a year later.
- **Resurgo Ventures**, supporting emerging social entrepreneurs to make a positive impact on society through mentoring and Accelerator programmes.
- **Resurgo Consulting**, providing coaching services to organisations enabling them to increase trust and improve outcomes.



***Are you a confident, highly-skilled individual with experience in fundraising and working with small charities, and a passion for social impact?***

**This role is an exciting opportunity to work with churches who run the highly-successful Spear programme, which supports young people looking to get back into education and employment, to build their capacity and maximise their effectiveness in bringing transformation to their communities through Spear.**

As an excellent communicator with strong leadership and organisational capabilities, you will support the Spear Trusts connected to the churches in ensuring their fundraising is sustainable and effective, and their Trusts are healthy and thriving, both in leadership and function.

# Responsibilities

## Fundraising

### Supporting and upskilling Trust with fundraising capabilities

- Supporting the JV Trust with fundraising strategy and pipeline development
- Working with Head of Philanthropy and Head of Corporate Partnerships to offer bite sized training sessions to JV Trusts and upskill the Trustees

### Research and share fundraising opportunities

- Work alongside Expansion Manager to research fundraising opportunities for potential partner churches in our pipeline

## Charity Compliance

### Supporting Trust with legal responsibilities

- Providing support to the JV Trust to ensure all legal, data protection and risk management responsibilities are complied with, including set-up of CIO and bank account, and liaising with the Charity Commission where necessary, and advising on any issues that may arise.

## Trust Leadership Support

### Reviewing and capacity building around leadership and fundraising with existing JV Trusts

- Providing quality assurance to existing JV Trusts, ensuring that they have the leadership and fundraising capability for ongoing sustainability

### Provide leadership training to JV Trust

- Capacity building with new Boards of Trustees including assigning roles, assessing skills gaps, giving feedback on leadership style and offering training

### Ongoing JV Trust network support and engagement

- Running termly events and an annual conference to create peer learning opportunities and a support network between existing JV Trusts

# Person Specification

- Ability to personally represent the Christian values of Resurgo.
- Outstanding people skills and emotional intelligence, capable of quickly winning the trust and the confidence of people from all walks of life
- Proven experience in fundraising ideally in a relevant sector
- A good working knowledge of charitable structures, including Charity Commission and charity law requirements
- Demonstrates strong leadership capabilities, initiative and a self-starter.
- An excellent communicator (both written and verbal), with strong presentation skills and the ability to network, influence and negotiate with a wide range of people
- Strong organisational skills including the ability to establish appropriate processes and structures.
- Ability to manage multiple priorities to meet targets and deadlines
- Up to date knowledge and working experience of Word, Excel and PowerPoint.
- To operate flexibly in a changing and dynamic environment.

# Working Requirements

- Some evening and weekend working as well as travel outside of London may be required as necessary to provide support to JV Trusts and attend Church PCC meetings
- Occasional evening meetings and charity or team building events outside of hours as required by the role.
- Participating in the wider staff team including taking an active part in weekly staff and prayer meetings and key events such as the residential staff conference.

# Additional Information

## Salary & Benefits

- £33,000 - £36,000, depending on experience
- Pension scheme: 3% employer contribution
- 25 days holiday plus bank holidays (pro rata)
- Christmas 'gift days' - time off between Christmas and New Year when the office is closed
- Attendance on 'Coaching for Leadership' course- iLM accredited 5 day programme of coaching training over 2 months (valued at £2,500).
- Annual Summer and Christmas Conferences (one residential) which include, teaching, worship, delicious food and country walks
- Employee Assistance programme: a confidential support service for employees
- Ability to take advantage of Give as you Earn (GAYE)

## How to Apply

Please complete the application form on our website [www.resurgo.org.uk/resurgo/work-with-us](http://www.resurgo.org.uk/resurgo/work-with-us) and submit it with your CV to [recruitment@resurgo.org.uk](mailto:recruitment@resurgo.org.uk)

## Recruitment Timetable

**Deadline for applications:** 25<sup>th</sup> November 2018

**Phone interviews:** *We will be conducting initial phone interviews on a rolling basis as we receive applications*

## Queries

If you wish to have an informal discussion about the role, please email the People and Culture team ([recruitment@resurgo.org.uk](mailto:recruitment@resurgo.org.uk)) to arrange a time.